# INTERVIEWING, COUNSELING, AND NEGOTIATION ("ICN") LAWS 771

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# **COURSE TIME, LOCATION & REQUIRED TEXT**

MTWR May 12-30 9:00 am – 12:15 pm Room 284

### Required Course Text:

- Stefan F. Krieger & Richard K. Neumann, Jr., <u>Essential Lawyering Skills:</u> <u>Interviewing, Counseling, Negotiation, and Persuasive Fact Analysis,</u> (6<sup>th</sup> ed., Aspen 2020).
- Please note that this is *not* the newest edition of the textbook. The bookstore has copies of the  $6^{th}$  edition in stock.

# FIRST CLASS ASSIGNMENTS

For May 12, please read Chapters 1-6 in the textbook. For May 13, please read Chapters 7 and 8, along with the additional reading to be posted on Blackboard.